

Niton Valves Industries Private Limited.

Improves Production Efficiency with Integrated ERP System

Niton Valves
Industries Pvt. Ltd.
Mumbai, India

<http://www.niton-valve.com>

Industry:

Gate Valves, Globe
Valves, Ball Valves,
Swing Check Valves,
Dual Plate Valves and
Check Valves
Manufacturing

Annual Revenue:

Rs. 200 Cr

Employees:

400

ERP Products &

Services:

Eresource ERP
www.eresourceerp.com



“ Niton Valve Industries Pvt Ltd was founded in the year 1978 and today is an ISO 9001:2000 certified company and API 6D & API 600 Monogram Licensee as a reputed and established manufacturer of Gate, Globe, Check, Ball, Dual Plate Check, Through Conduit Gate and specialty valves for various critical and non-critical applications with the following manufacturing range: . The plants are located in Aurangabad, Taloja and Navi Mumbai, having their Head Office in MUMBAI.”

About Niton Valve Industries Pvt. Ltd.

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Over three decades of experience in the valve industry, a commitment to the highest quality and prompt delivery has resulted in making Niton Valve Industries one of the largest manufacturers of valves in India .

Sales Management

Purchase Management

Sores & Inventory

Manufacturing

Quality Control

Excise Management

Plan Maintenance

Human Resource

Accounts & Finance

Today Niton has three manufacturing plants, in which the covered area extends over 60,000 sq ft with further scope of expansion. These plants are located in Mumbai, New Mumbai and Aurangabad – all in the state of Maharashtra, India . With sales and service centres all over India and aboard.

Niton Valve Industries' continuous investment in the development of new technologies and equipment has resulted in the growth and the on-going success of the organization. Niton Valve Industries' line of production includes standard as well as some of the most sophisticated import substitutes of valve products in the world.

History of Niton Valves Industries Pvt. Ltd.

Mr V R Shariff established Niton Valve Industries in 1978, after close to a decade experience of working with a variety of engineering and valve manufacturing organizations.

The 1970s was a time of industrial change in India and Mr Shariff was keen to be at the centre of this engineering action. In 1967, he started his career with valve manufacturing companies, achieving full command over the manufacturing techniques and the overall skills required to venture out on his own. By 1978 he founded Niton Valve Industries. The company's turnover in its first year was just a few lakhs of rupees. But there was no looking back.

Mr. Shariff did in 1978, with Niton Valve Industries. In its initial year, the turnover of the company was a few lakhs of rupees. But there was no looking back.

The early 1990s saw Niton Valve Industries blossom like never before. India 's new found open economic policy fuelled an industrial boom and was witness to a surge in demand for quality

Key Benefits:

- > Gained enterprise-wide view of operations and centralized management control
- > Improved information accuracy by introducing single data entry point
- > Cut month-end reporting time from 20 days to 12 days
- > Increased availability of manufacturing s for productive use
- > Minimized equipment downtime by ensuring parts can be easily located
- > Strengthened cost management and quality control
- > Streamlined distribution and ensured customer orders are met

valves. Mr Shariff rose to the occasion by offering the market his second manufacturing unit, to produce larger diameter valves, in Aurangabad .

By the turn of the century, Niton Valve Industries was a very strong brand in India and in 2002 it decided to expand its business to encompass the international market. Towards this end, a third manufacturing facility, with the best machinery, was established in Navi Mumbai, just on the outskirts of India 's commercial capital. The commitment to quality combined with the most sophisticated machinery and equipment enabled Niton Valve Industries to cement its position as industry leader.

Niton Valve Industries today has total manpower strength of 400 and a group turnover exceeding Rs 200 Cr. Its rich experience of over three decades in the valve industry and its commitment to quality products and services has resulted in making it one of the largest valve manufacturers in India .

Milestones.

- Niton Valve Industries Pvt. Ltd established in 1978.
- They were the first in India to manufacture and supply Through Conduit Gate Valves of size 22" x 600 # for a refinery in Syria.
- They have designed and developed large sizes and higher classes of valves under stringent inspection of leading agencies like **Bureau Veritas, DNV, Engineers India Limited, IBR, IRS, Lloyds, PDIL, SGS TUV, TOYO, TECNIMONT, PDIL, UHDE, etc.**
- All leading chemical, petrochemical, pharmaceutical, fertilizer companies and government-owned refineries in India boast 'Niton' brand valves in their critical application plants.

- Was the first company in India to manufacture and test a Fire Safe Ball Valve of size 10", which was done in the year 1987 under the Inspections of Lloyds.
- Executing orders for Indian Oil Corporation Ltd, Panipat Refinery, under EIL Inspection, for Motor Operated Gate Valves where the weight of each valve was approximately 3 tons and the total order value of Rs 2.63 crore.
- Total commissioning of Two-wire Control System (automation of various valves, pumps, etc) for Kochi Refineries Ltd, under the supervision of FEDO. The value of the order was Rs 1.18 crore.
- Execution of order for Two-wire Control System for Indian Oil Corporation Limited, Jawaharlal Nehru Port Trust, under PDIL inspection. The order value was Rs 2.72 crore.

Enhanced Control and operational efficiency.

To continue down a path of company growth and maintain competitiveness, Niton Valve after having failed in implementing 2 ERP's in the past, desired to optimize its manufacturing performance. To help achieve the highest level of accountability and precision, Niton Valve invested in eresource ERP. With eresource ERP's web based solution at every production unit and different location, can now monitor performance results in real time, Niton Valve can Manage complicated work orders and monitor detailed production performance (including total parts created, production time, downtime, rejects and parts remaining) from anywhere.

According to Mr. Atif Parker, Director of the 700-person company, We tried 2 ERP solutions before implementing eresource ERP but did not succeed in implementing the solution “.” Unlike traditional manufacturing, no two Valves are exactly alike. You always encounter some variance between 2 valves. And every Valve job comes with a multitude of detailed customer specifications, like different size, pressure rating, grades, etc., Our solutions are engineered to customer order. Eresource Manufacturing

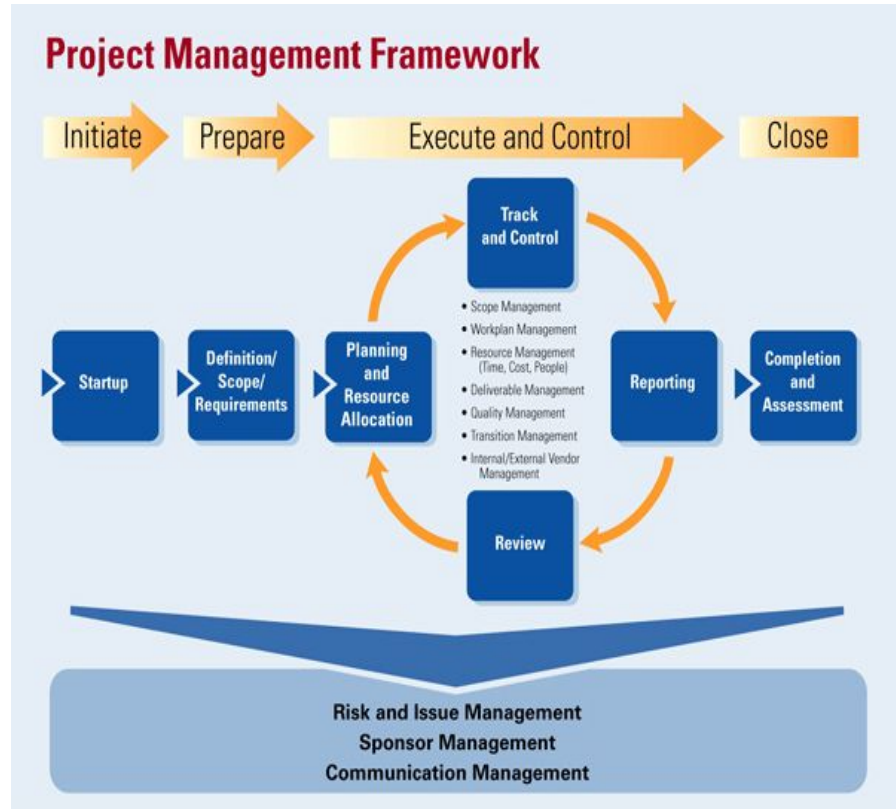
software substantially reduces our workload, particularly in the areas of purchasing, work order management, planning, receiving and part tracking, allowing our engineers to concentrate on customer solutions directly in the field”

Highlights of eresource ERP

Web -based eresource ERP solution, simplifies back-office process automation for mid-sized and growing business. It provides real-time information about finance, order management, purchase, inventory, employee management, e-commerce and much more. With web-based eresource ERP solution, you can accelerate business cycles, improve productivity and reliability, and provide higher levels of service to customers, suppliers and partners.

The web-based ERP solution improves business among customers, suppliers and partners through self-service portals, providing for lead management, shipment tracking, bill payment and more.

Implementation Process



Advice from Niton Valve Industries Pvt. Ltd.

Avoid customization if possible. An integrated eresource ERP system ready to adopt all the dynamic in Valve Manufacturing Industry, and once you undertake customization, you run the risk of disturbing that symmetry

Keep objectives simple and don't complicate things by being overly ambitious. This will make it easier to fulfill objectives, promote organizational change, and achieve ROI

Choose a partner with sound integration capabilities and good understanding of business processes

Atif Parkar
Director