

## **SAIZAR Enterprise Pvt. Ltd. Improves Fleet Optimization and lowers operational Costs with Integrated ERP System**

SAIZAR Enterprise Pvt.  
Ltd.  
Mumbai, India

[www.saizar.com](http://www.saizar.com)

**Industry:**  
Fleet Management

**Annual Revenue:**  
Rs 15 Million

**Employees:**  
350

**ERP Products & Services:**  
Eresource ERP  
[www.eresourceerp.com](http://www.eresourceerp.com)



“India's Leading Fleet Company is a premier service provider of road transportation services to the steel industry. We have implemented eresource ERP and really happy with its outcome. Thanks to all in eresource Infotech.”

**Saizer Enterprise Pvt. Ltd**  
**Jamshedpur**  
**SAIZAR Enterprise Pvt. Ltd.**

### **About Saizar Enterprises.**

SAIZAR Enterprise Pvt. Ltd. has inherited its legacy from a partnership business started by Late Jal H. Indorewalla, and was given a new corporate identity in the year 2000. Five decades' of road transportation expertise got transferred to its newborn heir in logistics and a new era dawned in the history of the age-old transportation business of the reputed Jal H. Indorewalla & Sons. SAIZAR caters to the road transportation needs of prestigious customers like Tata Steel Ltd. and Tata Motors Ltd. SAIZAR also caters to the open market spread across the whole country.

The growth of the organization could be largely attributed to the successful execution of numerous Over-dimensional Cargo projects (ODCs) with the sheer hard work and dedication of the Chairman and Managing Director, Mr. Kersoo Jal Indorewalla. Transportation of Tata Steel's major plants such as Blast Furnace, LD-II, HSM etc. from the Sea Ports to Jamshedpur were amongst the most prestigious ODC movements done during the period between 1989 till 1993.

Operation Management  
 Fueling Management  
 Branch Accounting  
 Billing Management  
 Road transport office  
 Insurance  
 FM/LR Management  
 Transshipment Mgmt  
 Driver Management  
 Tyre Inventory Mgmt  
 Purchase order  
 processing  
 Inventory MGMT  
 Human Resource  
 Accounts & Finance

After these plants got erected and commissioned by Tata Steel, Jal H. Indorewalla & Sons was awarded the transportation jobs for distribution of finished/semi-finished steel products from Jamshedpur to various parts of the country. The new challenge was to be met within a strict time limitation and the management was up for the challenge. An enhanced fleet strength comprising of vehicles of various payload capacities and models were brought onto the road in record time to successfully execute Tata Steel's outbound movement. Through sheer confidence and dedication these new challenges were met surpassing the expectations of our principals

Soon thereafter the goodwill of the transportation business started spreading across other group companies in the house of the Tatas. Other companies such as Tata Motors Ltd. also recognized our expertise and organizational strengths and soon we were awarded the jobs for movement of motor vehicle components and assemblies from Jamshedpur to Jabalpur and Lucknow.

Driving forces.

Kersoo Jal Indorewalla, Chairman & Managing Director

With an experience of 35 years in road transportation, he is the second generation in the business and is the driving force behind the organization. Starting his career from managing the import and export consignments for Tata Steel right from the grass-root levels, he is well aware of the intricacies and challenges faced in road movement. His first major challenge was executing ODC projects for Tata Steel, for which he designed and manufactured mechanical trailers that were capable of passing through weak bridges and also spent months on the highways to personally ensure that the projects were executed flawlessly. A perfectionist by nature, he is a very hands-on kind of person and still prefers spending more time on the operations field personally overlooking each department rather than sitting in his office. His analytical skills are always channeled into developing effective solutions to address every need of the customer.

**Key Benefits:**

- ☑☑ Gained enterprise-wide view of operations and centralized management control
- ☑☑ Improved information accuracy by introducing single data entry point
- ☑☑ Cut month-end reporting time from 20 days to 12 days
- ☑☑ Increased availability of vehicles for productive use
- ☑☑ Minimized vehicle downtime by ensuring vehicles tracking by GPS
- ☑☑ Strengthened cost management and quality control
- ☑☑ Streamlined distribution and ensured customer orders are met

Rohinton Jal Indorewalla, Director

Mrs. K.R. Indorewalla, Director

Mrs. F.K. Indorewalla, Director

Sairus Kersoo Indorewalla, Director

Sairus, a young and energetic gentleman is the third generation from the Indorewalla family into this business, Mr. Sairus has recently completed his Bachelor's and Master's degree in Industrial & Operations Engineering specializing in SCM & Logistics from the University of Michigan, Ann Arbor and has joined the family business. He is currently gaining practical experience on the operations field and spear-heading the IT initiatives of the organization by implementing an ERP System. He is also focusing on initiatives to improve vehicle tracking so that customers are better informed of the location of their consignments.

#### Current operations

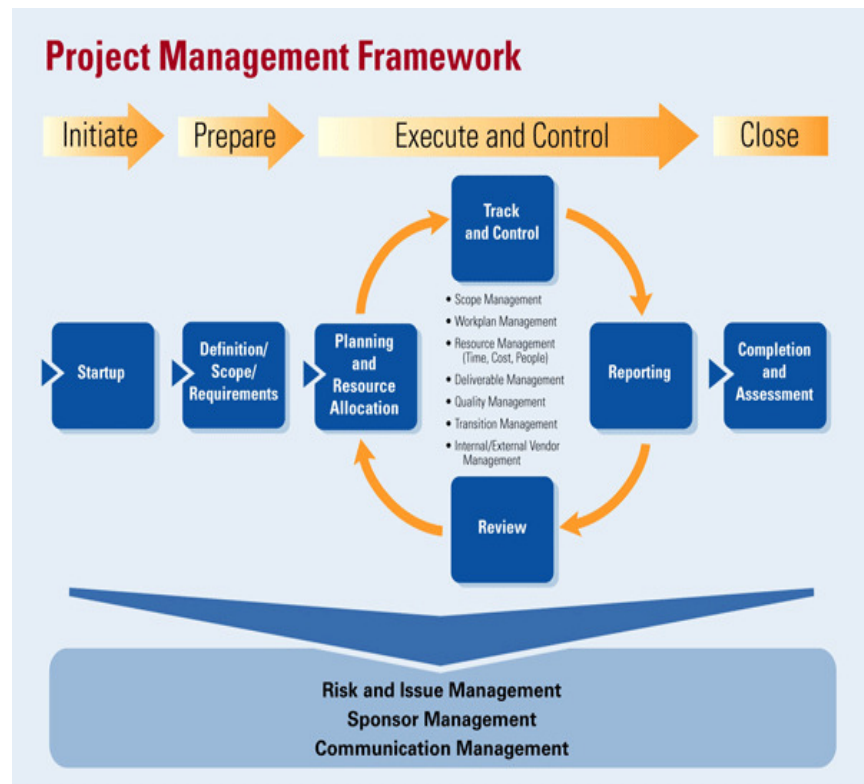
SAIZAR currently operates from its main operational hub at Jamshedpur and moves bulk material from locations in the eastern zone to destinations in the southern and western zones of the country. SAIZAR transports a monthly tonnage of over 35,000 Metric Tons of Semi-Finished/Finished Steel Products from the Jamshedpur plant of Tata Steel Ltd. to various destinations in the Western and Southern zones. The execution is done using an optimal balance of own vehicles as well as market-hired vehicles. Hired vehicles are used from a well-knit chain of service providers (Brokers and Transporters) to provide reliability in delivery. SAIZAR also has contracts for return loads originating in the Southern and Western parts of the country to destinations in the Eastern zone. A continuous team effort is put in to reduce idle/empty movement of vehicles, translating into cost-effective solutions for our customers. Along with normal bulk movement, SAIZAR is also executing dedicated contracts from Jamshedpur to Bangalore, Chennai, and Bidadi. These vehicles deliver consignments within a strict transit time as per the needs of our customers, and their movements are monitored on a continuous basis.

### **Advantages of eresource ERP**

Web -based eresource ERP solution, simplifies back-office process automation for mid-sized and growing business. It provides real-time information about finance, order management, purchase, inventory, employee management, e-commerce and much more. With web-based eresource ERP solution, you can accelerate business cycles, improve productivity and reliability, and provide higher levels of service to customers, suppliers and partners.

They-based ERP solution improves business among customers, suppliers and partners through self-service portals, providing for lead management, shipment tracking, bill payment and more. Highlights of web-based eresource ERP solution

## Implementation Process



### Advice from SAIZAR Enterprise Pvt. Ltd.

The SRS (Software Requirement Specifications) should be prepared well in advance and the complete needs and points should be chalked out.

Complete cooperation from the management and a single point of contact should be provided for the effective and smooth implementation of the erp.

All the department heads should be actively involved in the implementation process.

The users should promptly enter data and efficiently use the system.